



NC Health
Information
Exchange

NC Health Information Exchange: Board of Directors Meeting

Date: December 15th, 2011

Time: 1:00 pm – 3:30 pm

Agenda

- Reading/Approval of Minutes
- Unfinished Business of Board
 - ONC Update
- Management Update
 - Operations
 - FY12 Budget
 - Sustainability Model
- Scheduled Topics
 - Governance Model
- New Business
 - Amendment to Privacy Policy
- Public Comment
- Closing

Old Business:

- Formal Response received from ONC requesting additional information
 - 15-20 Questions on the details of our plans
 - Conference call held on 12/9 to clarify questions
 - Target submission of response – 12/16
- ONC adding a requirement that 1000 providers must be utilizing Direct before NC HIE moves to Phase 2
- Lack of plan approval creating some budget issues
 - Will reach variance threshold by YE based on current run rate
 - Current pace of conversations suggest approval will not be received until 1Q12 at earliest

Sustainability Model

- Discussion on initial feedback and findings on the Sustainability Model discussed in the Board Retreat

Management Update

Management Update

General Operations	Solution Development/Operations
<ul style="list-style-type: none"> • Staff levels 50% of plan <ul style="list-style-type: none"> • Launch date postponed to mid-Feb due to funding challenges • Impacting ability to meet commitments • Recruiting for technical positions is challenging • Auditor selected 	<ul style="list-style-type: none"> • Testing ongoing with Allscripts for Exchange and Clinical Browser • NC PATH initial customer expected live in late Feb • Direct implementation complete • NwHIN Gateway application to be reviewed in Jan by ONC
Marketing/Business Development	Finance
<ul style="list-style-type: none"> • Discussions ongoing with organizations interested in participating in NC HIE <ul style="list-style-type: none"> • Tracking approximately 45 different opportunities • Continued growth and interest from diverse groups • Several new partners have expressed interest in developing Value Added Services 	<ul style="list-style-type: none"> • 4Q spending will be significantly under budget • FY12 budget revised to reflect delays • Draft IAPD-U reviewed with CMS and expect final IAPD-U in late December • Commitment from BCBSNC for prefunding

FY12 Proposed Financial Plan

Income		
Grants		
Fed Grants		
Cooperative Agreement	\$	6,989,037
Challenge Grant	\$	503,986
Medicaid 90/10	\$	-
Other Grants		
Operations Income		
NC PATH	\$	138,750
Services Revenue - Participants	\$	2,956,279
Connections Revenue - Participants	\$	350,000
	\$	-
Total Income		\$ 10,938,052

Expenses		
Facilities & Operations	\$	427,499
Finance	\$	172,832
Human Resources	\$	12,870
Personnel	\$	2,581,664
Legal Services	\$	145,000
Marketing	\$	529,000
Solution Development		
HIE Services	\$	6,132,500
Implementation Services	\$	-
Technology Operations	\$	700,000
Solution Development Services	\$	500,000
Software	\$	4,600,000
QO Integration costs	\$	332,500
Training		
Med Management		
Implementation Services	\$	426,724
Travel	\$	71,950
Total Expenses		\$ 10,500,039
Net Income (Loss)	\$	438,013

Notes

- Revenue
 - Assumes ONC approves revised budget
 - Medicaid 90/10 is aggregated with PM/PM payment in Services Revenue
 - No changes in pricing model
- Expenses
 - Deferred all Software costs for HIE to FY12
 - Continue with Operational and Solution plan reviewed at Board Retreat
 - Assumes ability to find and hire staff

Scheduled Business

Governance Model

- **Board Schedule**

- Need to determine schedule for Board meetings for 2012
- Executive Committee Proposal
 - Move to quarterly Board meetings
 - Evaluate time/location to optimize attendance
 - Executive Committee to continue to meet monthly
 - Monthly report to Board from Management

- **Board Elections**

- A new class of Directors needs to be elected
- Executive Committee Proposal
 - Executive Committee will serve as Nominating Committee for new Directors
 - Slate of Directors will be presented to Board in March
 - New Officers will be selected after new Directors are approved

- **Finance Committee**

- Movement of organization into operational mode requires a standing Finance Committee
- Executive Committee Proposal
 - Finance Committee will be chaired by Treasurer
 - Four (4) other non-officer Directors will be Nominated to serve on the Finance Committee

New Business

Privacy Policy Amendment

- Definition of Participant
 - Original definition of Participant failed to provide for the fact that the Division of Public Health will be a Participant in NC HIE by providing and receiving immunization records and other public health information.
 - Management Recommendation
 - Change the definition of Participant as follows
 - Participant means a Covered Entity, a Provider that is not a Covered Entity, a Business Associate of a Covered Entity, or the North Carolina Division of Public Health that has entered into a Participation Agreement with the NC HIE or a Qualified Organization.

Public Comment